# Corporate Munim

The Tier 1 Enterprise Solution Corporate Munim to obtain next level Business Insights, Operational Excellence & Competitive Advantage

As simple as you need

**Solution a set a set** 

www.corporatemunim.com

# Corporate Munim

"In the business world, the rear-view mirror is always clearer than the windshield." - Warren Buffett

That's where Corporate Munim's windshield focused phenomenon of proactive actions starts

Optimize, transform and intensify your core business undertaking



We were in need of a technology tool that increases the productivity of our team and supports us in looking after services of our valuable clients all over the world. In this context, we can say that Corporate Munim has fulfilled all our expectations.

In fact, it has performed better than our expectations.

-Mr.Mukund Turakhia,MD Neelikon Dyes Chemicals Limited

### **Empowering the Enterprise since 1991....**

### Tier 1 Enterprise solution Corporate Munim acts as a strategic business driver and enables the enterprise to:

- Streamline business processes and operations in a pro-active manner across the enterprise ecosystem aligned with specific as well as bigger picture outcomes
- Enable smart handling of complex corporate structures and distributed market channels assuring flawless information flow in any required context
- Optimize business critical corporate resources and assets for their optimum utilization
- > Furnish the capabilities of coping with constantly changing market trends
- Fetch competitive advantage in current and emerging markets by implementing end to end digital transformation
- World's first Enterprise Solution that works on SadOP Technology
- Strengthen both employee contentment and customer delight
- Unveil statistically validated view of business insights backed by robust data analytics

#### Company behind the product - Nutec Infotech Pvt Ltd `

- > 30 + years of credibility with *Trust & Innovation* as core strengths
- > Headquartered at Ahmedabad, India with strategic global footprints in 15 countries
- Eminently regarded for accomplished 100% Guaranteed Successful Implementation phenomenon
- Strong design of business with well equipped Business Capital, Intellectual Capital, & Financial Capital
- Widely respected for the fact that, every year more than 80% of the company's new business gets generated through reference of existing clients
- > An ISO 27001:2013 & ISO 9001:2015 Certified Company



2400% jump in revenue enacted by the leading name in Dyes and Chemical industry.

### The 4M Factor to Plan **Your Resources**

### Money

- > Optimum assets and resources management aligned with both short term actions and long term vision
- Maximized possibilities for flexible cash flow
- Reduced operational cost with greater controls
- Maximized life cycle of each product or material component
- Endless tracking and backtracking flexibilities
- Minimized blocked inventory investment
- > Customs Alerts for proactive material management

### Manufacturing

- Proactive manufacturing process planning and execution
- Well aligned manufacturing networks and ecosystem
- Flexibility to encompass each on demand process change without any kind of disruption
  - Manpower

Materia

- Highest utilization valuable human potential
- Increased productivity in responding to market changes and competitive challenges due to flawless information flow
- > Creation of a well trained and capable talent pool
- Effective Employee Collaboration between internal & external stakeholders





Being a complete Business Automation Solution, Corporate Munim had each feature that is required for business automation and even much more than that.

> Mr. Hiten Shah, Director **Uniha Pharmaceuticals Limited**



## Zero Customization

#### Configurable Basis

- CM has configurable dynamic on the go interface application basis for master data through utilities like field manager, dynamic menu etc
- CM has configurable dynamic on the go interface application basis for transaction data through utilities like event creation, form replica etc
- CM has configurable Search and Catalog facilities through utilities and interfaces like Grid criteria, search criteria etc.

#### Configurable Workflow

- CM has configurable dynamic on the go CM has a highly configurable workflow through delegation and authority management interfaces
- Dynamic and pre-established standard variances and tracking at various stages in enterprise cycle helps manage change as well as SLA control
- Category Master, QC options and batch selection criteria type of interfaces help manage complex manufacturing scenarios and inventory model management

#### Configurable Analytic

- Highly configurable report writer provides users a unique ability to generate customized reports themselves with standard templates in place
- CMs ability to interface with external data also gives it the ability to integrate, profile and augment them with existing data
- CMs ability to be cloud ready and mobile ready along with MAC level controls provides it the ability to securely stream analytics on the go to users across the enterprise



Team Corporate Munim was very clear with the our vision and it showed its patience and dedication while implementation. Team members used all brilliant and flexible features to design documents and reports that match with our systems and expectations.

-Mr.Manish Kiri,MD Kiri Industries Limited

## Zero Customization -Competitive Advantage

Competitive advantage is all about how unique your way of handling business is, how established your business processes are, and how pro-actively you keep upgrading your strategies to address the changing needs of market place.

- Corporate Munim's Zero Customization characteristic enables your management team to execute all of their visionary strategies by placing them into a controlled live motion
- Flexibility to implement your any and every process in line with your unique strategies that has been keeping you ahead of your competitors.
- You don't need to adjust your workflows to comply with Corporate Munim, on the contrary, Corporate Munim offers you resilience to implement your predefined workflows and to make on demand changes into those workflows by your IT team itself.

#### Zero Customization - Distinctive Scaling Capabilities

- Distinctive scaling capabilities aligned with Business Process Reengineering at any point of time across any business process lifecycle
- Corporate Munim is being leveraged by MNCs for more than two decades that started as SMEs and transpired as global leaders

#### Zero Customization - Freedom Factor

Your in house IT team holds the freedom to configure and implement the required functionalities to support business processes so that you can easily cope with changing needs spanning from regulatory norms to enhanced processes to fluctuating market place

#### Zero Customization - Cost Advantage

A progressive and self-managed configuration and scaling approach that reduces overall IT investments

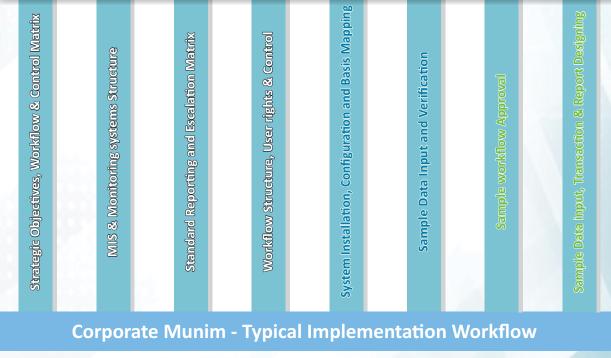


Successful management of more than 300 complex business process along with 155% export growth by respected manufacturer of Pharmaceutical Industry.

### Guaranteed Successful Implementation

The implementation process of the Corporate Munim-Business Automation Solution is completely monitored by an expert panel from NPTL. We will be with your firm through the entire process of implementation holding your hand!

> Strategy Execution & Planning - DSS Management Reporting & Control - MIS Transaction Execution and Operations - TPS



Legend : 🗆 Requirements Phase

Installation and Configuration Phase

Training and Handover Phase

Corporate Munim has enhance the potential of our each business area. Its Business Intelligence tools is a reliable source of relevant information, Being an export oriented company; we enjoy using the precise features related to each single need of export, logistic and taxation process. -Mr. Dixit Patel

Director : Dynemic Products Ltd.

### The Implementation Blueprints

#### **Technology Transformation**

- Knowledge Management & Consulting
- Platform Evaluation & Analysis
- Guidelines for Technology Optimization
- Guidelines for Governance & Portfolio Management

#### **Business Transformation**

- Business Process Assessment
- Gap Analysis
- Lean Analytic
- Business Process Re-engineering
- Proactive Strategic Process System Designing
- Evaluation of Operating Model
- System Based Business Performance Management
- Ongoing Add to Accelerators

#### **Process Transformation**

- Process Architecture Visioning
- Process "as-is" Analysis
- Process "to-do" Analysis
- Root Cause Analysis
- Introduce New Process Architecture
- Defining & Implementing Process Architecture Governance Mode
- Development of Quantitative and Qualitative Process Metrics
- Change Management
- Insight Driven Value Chain Management
- > Business Process Management Life cycle



75% enhancement in client satisfaction ratio due to 360 degree view of entire customer life cycle leading to instantaneous response to queries, issues and even new service demands.

## Zero Vendor Dependency

#### Comprehensive Training and Handover

- Highly customized Audio visual training is a part of the CM implementation for every client.
- A dedicated Implementation analysis and a Client SPOC are critical for handshake to make the transition successful and a mandatory part of every CM implementation.
- On call support, E-mail Support Online documentation, and onsite support are all part of every CM implementation making sure the transition of the enterprise is smooth and a comprehensive experience.

#### Technology & Product Updates through YSU

- Yearly software upgrades are a critical part of the product suite that ensures that the client always has the latest and greatest functioning software for the enterprise.
- YSU has ensured that the transition on technological platforms in IT like cloud compatibility, adaptability to BigData and Enterprise mobility management is taken care of without extra hassles and all this is efficiently managed by a highly experienced product team @ NIPL
- Again highly configurable nature of the product ensures minimal changes required to upgrade the software @ client side across all branches and locations.



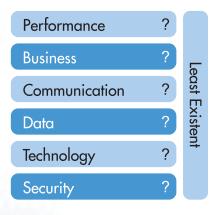
Corporate Munim is really a flexible and cost-efficient solution as it is one stop solution for our all business.We have decided to handle our all group companies' activities through a single system Corporate Munim.

> Mr. K.P. Sompura, G.M Finance, Lincoln Pharmaceuticals Ltd.

### Zero Vendor Dependency – The broader context of freedom and security

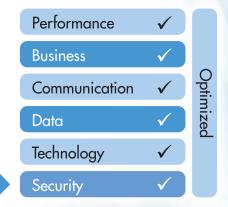
Zero Vendor Dependency gets defined at its best when your in house IT team is empowered to configure the desired features and functionalities using simple queries or just through several clicks, and you make maximum business benefits out of that empowerment. Zero Vendor Dependency proffers:

- Self-administered workflow configuration and management at granular level without any vendor intervention
- Full freedom to experiment Protocol Vs. Controls practices to leverage automated technology advantages
- > Zero possibility of strategy leakage or policy leakage
- > Protection from the hidden questionable impacts of policy configuration
- Massive cost advantage





Controls Exceptions & Alerts Escalation & Approval Matrix Monitoring System & MIS Reports The essence of any visionary strategy is more about how you drive the results



From Complexities to Coherence

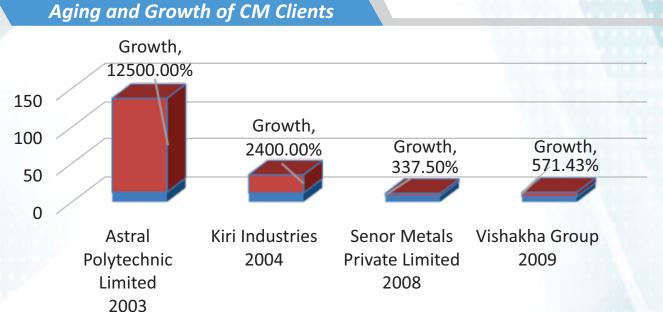
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40% increase in Cross Sale and Up Sale opportunities due to Sales Analyses Report based on :

- Sales Vs. Product Class aligned with Areas and Teams
- > Sales Vs. Returns and actual profit calculations
- > Sales Vs. Individual Targets [with proactive Alert feature]

# References Scale, Skill & Scope

Data and statistics speak for themselves and below presented is an example of the scale, skill and scope expansion that CM has supported across barriers of time, technology and enterprise evolution.



Aging Growth (%)

Client	LOB	Inception year	Status	Current year	Status
Astral Polytechnic Limited	Manufacturer. Pipes & Fittings	2003	16	2021	2000
Kiri Industries	Manufacturer. Dyes & chemicals	2004	50	2021	1200
Senor Metals Private Limited	Manufacturer, Brass Rods & Components	2008	40	2021	135
Vishakha Group	Manufacturer - Irrigation Solutions	2009	14	2021	80

#### **# of Units/ Branches**

**Turnover in Crores** 

	Client	LOB	Inception year	Status	Current year	Status
	Senor Metals Private Limited	Manufacturer, Brass Rods & Components	2008	1	2021	3
рА (3)	Kiri Industries	Manufacturer. Dyes & chemicals	2004	1	2021	5
c	Vishakha Group	Manufacturer - Irrigation Solutions	2009	2	2021	72
1	Astral Polytechnic Limited	Manufacturer. Pipes & Fittings	2003	2	2021	6

### Some of our Esteemed Clientele...



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Supply Chain Management

### Corporate Munim *Corporate Munim Corporate Munim Corporate Munim*

# World's First Enterprise Solution that works on **SadOP** Technology

SadOP Advantages - Fact Sheet

Features	SaaS	Cloud	On Premises	Hybrid Cloud	SadOP
Flexibility	No	Yes	Yes	Yes	Yes
Control	No	Yes	Yes	Yes	Yes
Data Security	No	No	Yes	Yes	Yes
Accessibility	Yes	Yes	No	Yes	Yes
Less time for deployment	Yes	Yes	No	No	Yes
Less internal responsibility of maintenance	Yes	Yes	No	Yes	Yes
Cost Advantage	Yes	Yes	No	Yes	Yes
Ability define reports by own	No	Yes	Yes	Yes	Yes
Ability to configure rights up to the field level	No	Yes	Yes	Yes	Yes
Flexibility to manage work flow by company's IT team as per their standards and	No	Yes	Yes	Yes	Yes

oud SadOP

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changing needs





Our Headquarter :

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#### Strategic Global presence :

India, USA, Canada, Britain, UAE, Bahrain, Germany, Australia, Spain, Malaysia, Kenya, New Zealand, Qatar, Neterlands, Nepal.

URL : http://corporatemunim.com



### **Client Industry Domains**







Pipes & Fittings



Pharmaceuticals



Ceramics



Metal and Mining



Wire & Cable



Engineering



Plastics



Textile



Dye and Chemicals



Projects



**Turnkey Projects** 



**Electro-Michanical** 

### **MENA Region Partner**



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